



**EASTERN
SHORE**
CHAMBER OF
COMMERCE

89th Annual Meeting



The Eastern Shore Chamber of Commerce 89th Annual Meeting takes place Thursday, June 27, 5:30 pm at Oak Hollow Farm on South Greeno Road in Fairhope. Tickets for the event are \$50 each, which includes dinner and drinks. Music will be performed by Sugarcane Jane.

The Chamber will be presenting the Annual Awards

to the Community Leader of the Year, Small Business of the Year and the Environmental Award. Nominations are still being accepted for these awards. The Chamber will also announce the recipients for the Bulldog Award and Service Award.

This is also the time when the gavel will be passed from the Chairman of the Board Kerry O'Connor, BancorpSouth, to the new Chairman Deanna Auner, Homestead Village.

On the menu this year will be fried green tomatoes, LA caviar, fried catfish, low country boil, cheese grits, green beans, hush puppies, garlic bread, peach cobbler with ice cream, brownies with ice cream, tea, coffee, lemonade, beer and wine.

Sponsors for the event thus far are Baldwin EMC, BBVA Compass Bank, Hargrove Engineers, Thomas Hospital, Safe Harbor Financial, Mobile Gas and Bryant Bank. Want to help promote your business and help with this great event? You can be a sponsor as well. Call Amy or Pat at 928-6387.

MAY 2013



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Community Calendar May 2013

- 2 A Taste of the Towns, 5 Rivers Delta Resource Center, Daphne/Spanish Fort Kiwanis, 621-2996.
- 9 Business After Hours, 5 - 7 pm, Hartmann, Blackmon Kilgore, N. Section St., Fairhope. 621-8222. An *Eastern Shore Chamber event.*

Upcoming Golf Tournament



The 13th Annual Eastern Shore Chamber of Commerce Golf Tournament takes place Thursday, May 16. This tournament will be held at the beautiful Lakewood Golf Club in Point Clear. The course, a Robert Trent Golf Trail course, is owned by the Grand Hotel Marriott Resort, Golf Club and Spa. Registration is at 11:00 am with deli style lunch served and a shotgun start at 1:00 p.m.

A four-player team is available for \$700, which includes four packages. Individuals may sign up for \$175. The Tournament is based on a 4-person scramble, playing off the best ball. Zaxby's is sponsoring an awards ceremony, which follows the tournament where all the winners will be recognized. A percentage of the net, will be given to the Eastern Shore Chambers' Youth Leadership Program.

This year's sponsors include Gold: Seagers Aero Corp., Safe Harbor Financial, Walmart-Fairhope and Lunch Sponsor: Thomas Hospital.

Corporate sponsorships are available. For more information on how you can be a player, sponsor or just get involved, please call Amy Dial at 928-6387.

Ambassador of the Month

Millie Sue Hawk, owner of Welcome

Friends, was selected as Ambassador of the Month for April. Millie Sue received the honor for having participated in numerous Chamber activities.



A native from "the hills of Tennessee" Millie Sue and her husband, Charles, relocated to Satsuma in 2003 and reside in a water-front home on Gunnisson Creek. The couple has five grown children and 13 grand children, ranging from 3 to 16.

Millie Sue has had quite a busy career, from working as a payroll clerk for Coca-Cola Bottling Co., telemarketing, working in the insurance business and operating Welcome Friends.

One of the first action items Millie Sue accomplished when she brought her business was to contact the Chamber.

"I knew the Chamber would help me get connected," she said. "I couldn't have asked for a better resource."

She added that she has seen how valuable the Chamber is to not only the member businesses, but also the entire business community, with a variety of activities and committees.

When not volunteering for the Chamber Millie and her husband enjoy traveling to Europe, exotic islands and the arctic.

- 16 Eastern Shore Chamber Golf Tournament, 11 am, Lakewood Golf Club, Pt. Clear. 928-6387. *An Eastern Shore Chamber event.*
- 16 Young Professionals Social, 5:30 - 7:30 pm, McSharry's, Bancroft St., Fairhope. *An Eastern Shore Chamber event.*
- 18 Bald Eagle Bash , 3 - 7 pm, Arthur C. Skipper Tonsmeire, III, Weeks Bay Resource Center, 990-5004.
- 19 Sunset Concert Series, Bayfront Park in Daphne with the Mobile Big Band, 6 pm, 583-1963.
- 27 Baldwin Pops Concert, 6:30 pm, Henry George Park, Fairhope, 232-1072.
- 30 Art in the Park, 10 am, - 1 pm, W.O. Lott Park, Daphne and June 7 also. (For kids.)

Housing Statistics

Houses Sold March	237
Average Selling Price	\$210,293
Average Days on Market	163
Units on the Market	1,723
Condos Sold February	127
Average Selling Price	275,911
Average Days on Market	236
Units on the Market	1,012

New Members

Community Bank
 Mark Stejskal
 813 Estelia Dr.
 Fairhope
 341-2760

Better Homes and Gardens

Become a Sponsor of the 25th Annual Jubilee Festival



The Jubilee Festival is celebrating 25 years in 201 in Olde Towne Daphne. The festival is scheduled for September 28 & 29, 2013. The Eastern Shore Chamber has 139 slots available for participants in the fine Arts & Crafts Show. Live, local entertainment will be on the festival stage every hour. The Kids Art in the Park will booths for young folks to explore their creative side. The City of Daphne will have a large screen TV set up in City Hall for those who don't want to miss the Alabama or Auburn football games. The Chamber is seeking sponsors to help out with the event. There are still several slots available. This is a great way to promote your business to the community. Call Amy or Pat at 928-6387 for more information.

Business After Hours

The Eastern Shore Chamber's Business After Hours this month will be held Thursday, May 9, 5 - 7 pm at Hartmann, Blackmon & Kilgore, PC at 806 N. Section Street, Fairhope. Complimentary hors d'oeuvres and drinks will be provided.



Hartmann, Blackmon & Kilgore, P.C.
Certified Public Accountants & Consultants

CHOICES Program

CHOICES is a two-hour classroom workshop designed to help students realize the long-term implications of the decisions they make in school. CHOICES hands-on activities awaken students to the power to make important future-impacting decisions right now. The workshop develops ideas of time management, self-discipline and wise academic decision-making. It brings home to teenagers the meaning of the term "cost-of-living"



Real Estate Generations
 Amanda Holder
 10240 Eastern Shore Blvd.,
 Ste. 2
 Daphne
 626-7170

Pizza Hut
 Robert Fisher
 10179 Eastern Shore Dr.,
 Ste. 103
 Spanish Fort
 625-3066

MarineMax Gulf Shores
 Aaron Peacock
 3829 Gulf Shores Pkwy
 Gulf Shores
 981-1113

Re/Max By The Bay/
 Geneva Shouldis
 300 Magnolia Ave.
 Fairhope
 928-7474

The Wound Care Center @
 South Baldwin Regional
 Medical Center
 Kim Neal
 1613 North McKenzie St.
 Foley
 949-3920

Navigator Credit Union
 Kathy Scarbrough
 28520 South US Hwy. 98
 Daphne
 602-6294

Elizabeth B. Holyfield, MA, LPC
 P.O. Box 253
 9 South Summit St.
 Fairhope
 279-0604

Country Place Senior Living
 Barbara Robinson
 8127 Gayfer Road Ext.
 Fairhope
 269-6198

Parvin Animal Clinic
 Danielle Parvin
 6651 Spanish Fort Blvd.
 Spanish Fort
 621-8900

TekLinks Incorporated
 Doug Brown

and exposes them to information about the education and skills required for occupations in today's and tomorrow's workplace.

Chamber members who volunteered their time to present the program were: Stephen Searcy, PCN Bank; Heather Cussious, PNC Bank; Sonya Gautney, PNC Bank; Charlene Reyes, PNC Investments; Amanda Holder, Better Homes & Gardens; Rhett Beyer, Advanced Auto Parts; Carolyn Nicholas, Tyndall Federal Credit Union; Gloria Liu, Zulu Flight Training; Melissa Love, Dr. Daniel K. Stubler; and Leslie Weeks, Helmsing Leach.

The CHOICES program is an initiative of the Blueprint for a Better Tomorrow. The Eastern Shore Chamber of Commerce volunteers presented the national CHOICES motivational seminar to 7th graders free of charge, in middle schools along the Eastern Shore in 32 classes.

Social Media Marketing

The Eastern Shore Chamber of Commerce is partnering with Constant Contact to provide two Social Media Marketing Workshops for Businesses:

May 14 - Social Media Marketing & Facebook for Business

In just 90 minutes, this information-packed seminar will review the essential strategies and best practices a business or organization should understand to successfully get started with social media marketing. The seminar will cover:

- What social media marketing really is and why it's important
- 28 Facebook Tips for Business
- Various social media networks and tools: how they interact, ways to leverage their strengths, and how to evaluate them for best use for your business or organization
- How other businesses are using these low-cost tools to gain visibility, develop relationships, and drive sales and engagement
- How to incorporate social media marketing into your business life without losing productivity To register visit: [Day 1 Click Here](#)

May 15 - The Power of Email Marketing

In just 90 minutes, this information-packed seminar will review the essential strategies and best practices a business or organization should understand to successfully get started with email marketing. The seminar will demonstrate how email marketing helps drive business success.

In this session, participants will discover how communicating with customers regularly can help a small business stay connected, and generate increased referrals, repeat sales, and unwavering customer loyalty.

Participants will learn how to start and build a strong permission-based customer list, get their audience to open, read and act on their email, and use their email tracking results to sharpen their email marketing program as they go along.

6301 Monroe St., Ste. 100
Daphne
621-0314

Callahan & Associates, Inc.
Bob Callahan, Sr.
7 South Bayview St.
Fairhope
928-1559

Renewed Members

Private Gallery
Jewelry & Gifts
Member 15 Years

Sterne Agee Financial Services
Investment Brokers/Securities
Member 3 Years

Making Waves Charters
Charter-Touring, Fishing,
Sailing, Private
Member 16 Years

Alabama Coastal Foundation
Civic or Fraternal Organization
Member 9 Years

Jos. A. Bank Clothiers, Inc.
Clothing & Accessories
Member 6 Years

Keller Williams Realty, Alabama
Gulf Coast/Cathy Taylor
Realtor
Member 6 Years

March of Dimes National Birth
Defects Foundation
Civic or Fraternal Organization
Member 1 Years

State of Alabama/
Rep. Joe Faust
Individual
Member 9 Years

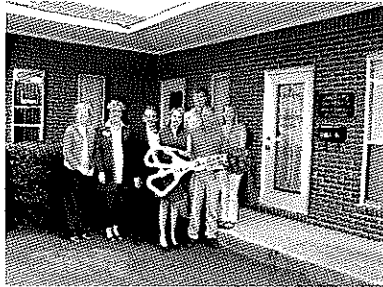
In the Company of Angels
Gift Shop
Member 16 Years

Urgent Care by the Bay
Medical Clinic
Member 2 Years

To register visit: [Day 2 Click Here](#)

Ribbon Cuttings

The Eastern Shore Chamber welcomed new members and celebrated recent new beginnings of the following members this past month with ribbon cuttings and plaque presentations:



Sadberry Law Office, 23710 US. Highway 98, Ste. D-2, Fairhope location. On hand for the event were (from left): Sally Wagner, chamber ambassador; Darrelyn Bender, president/CEO; Phil Cusa, past chairman; Terrie Sadberry and David E. Sadberry; Shea Dean, chamber ambassador. Back: Mark Stejskal, chamber ambassador.

Sadberry Law Office provides legal counsel for small businesses and individuals primarily in the areas of general business and corporate law; real estate; business licenses and taxation; estate planning and administration, wills, trusts, probate, municipal court (DUI/DWI, misdemeanors and traffic offenses), family law, divorce and child custody. For more information call 517-8200.



SweetWater Dentistry, 5915 Sweet Water Circle in Fairhope. On hand for the event were Caitlin Mobley; Darrelyn Bender, president/CEO of ESCoC; Dr. Phillip Greer; Fairhope Mayor Tim Kant; and Suzanne Pittman. SweetWater Dentistry is affordable care down by the bay. The practice is nestled on Sweet Water Creek, setting the stage for a relaxing dental experience. For more information call 550-

7770.



Pizza Hut, 0179 Eastern Shore Blvd., Spanish Fort. Attending the event were (from left): Moxie McClay and Sean McClay, chamber ambassadors; Samuel Jarrett; Andi Searcy; Robert Fisher; Shawn Helms; Perry Wolfe; Earle Jordan, III; Donald Mason, with Pizza Hut; Contina Woods, chamber ambassador; Donald Pate, Jr., of Pizza Hut; and Mark Stejskal, chamber ambassador. The brand new

restaurant is located in the Eastern Shore Shopping Centre. This location is able to bring pizza to an area that other wise would have to drive out of the way to get a great pizza. They also have a larger menu, with a combination of 27 types of wings, apple pie, and mozzarella sticks. For more information call 625-3066.

Accurate Control Equipment, Inc.
Mailing Equipment
Member 29 Years

Balloons Are Everywhere, Inc.
Wholesale Distributor
Member 11 Years

Bellator Real Estate & Development Co., LLC
Real Estate Development
Member 2 Years

Facial and Oral Surgery of the Eastern Shore
Physicians/Surgeons-Oral & Mayilofacial
Member 9 Years

Rainbow Sales & Service by Cleanfresh
Home & Air Cleaning Equipment
Member 10 Years

Simmonds Insurance and Financial Services, Inc.
Insurance-Financial
Member 3 Years

Tameron Honda Eastern Shore
Automobile Dealer-New & Used
Member 2 Years

Edward Jones Investments-Sue Cade
Investment Brokers/Securities
Member 15 Years

Rotolo's of Fairhope, LLC
Restaurant/Pizza
Member 1 Years

WKSJ-FM
Radio Station/Broadcast Co.
Member 15 Years

WMXC-FM
Radio Station/Broadcast Co.
Member 15 Years

Market by the Bay
Seafood Market
Member 9 Years

Alabama Municipal Electric Authority
Utility Company
Member 27 Years



Darrelyn Bender presents New Member Plaque to Kimberly Richeson. Retreat Designs specializes in interior design providing decorating services for residential and commercial spaces including offices and boutiques as well as home staging and special events. Retreat Designs accepts any size project. They can decorate an entire home or a single room, a beach getaway or a boathouse, starting anew or

freshening up a look, owner and interior designer Kimberly Richeson believes every space regardless of its size and budget, deserves the best in design. For more information call (251) 656-4926.

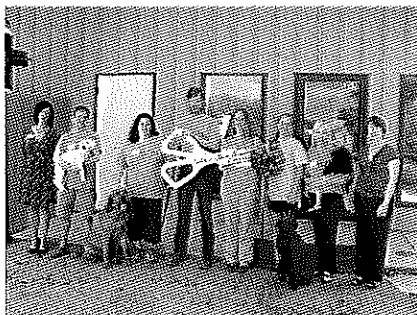


Office Depot, new location at 6900 US Highway 90, Ste. 3, Daphne. Attending the event were (from left): Sean McClay, chamber ambassador; Darrelyn Bender, president/CEO ESCoC; Allen McCollum, Store Manager; Sonya Bankester, Department Manager; and Sean McDonald, Asst. Manager. Office Depot provides office supplies and services

through retail stores. Office Depot in Daphne employs about 16 associates. This new store is the latest concept for Office Depot. It stock's the newest tech items. For more information call 621-3891.



The Boyd Financial Group of Wells Fargo Advisors is an Alabama based team of financial advisors. We work with families, businesses, charities and other non- profits, helping them preserve and grow their investments. Margaret Boyd is a Financial Consultant, based in Fairhope, AL, and represents the group with clients in Southwest Alabama. Wells Fargo Advisors, LLC / Member SIPC. Call (800) 879-1022 for more information.



Go Play Pet

Services, 2518 U. S. Highway 98, Daphne location. On hand for the event were (from left): Tabitha Raus, chamber ambassador; Mark McNair (holding Kenny), Danielle Stanley (holding Pete's leash), Jeff Geary, Holly Geary, Amelia Rhodes (holding Bruce's leash), Clare Geary, Carolina Geary of Go Play Pet Service; and Millie Sue Hawk, chamber ambassador. Go Play Pets offers cage free boarding with 24/7

- Belk
Department Store
Member 8 Years
- Eastern Shore Centre
Shopping Center
Member 9 Years
- Adams and Reese Law Firm
Attorneys
Member 19 Years
- Earth Day Mobile Bay
Environmental Management
Member 1 Years
- Felix's Fish Camp
Restaurant
Member 10 Years
- First South Farm Credit
Credit Union
Member 6 Years
- Phelps Dunbar
Attorneys
Member 7 Years
- Re/Max By The Bay/
Paige Moore
Real Estate Company
Member 15 Years
- The Brennity at Daphne
Assisted Living
Member 12 Years
- The Myrick Agency, LLC
Insurance Agency
Member 4 Years
- Atlanties Financial Advisors
Corp.
Financial Planners &
Consultants
Member 24 Years
- Davis & Fields, PC
Attorneys
Member 14 Years
- PLC & Associates
Health Care Consultants
Member 2 Years
- Team One Communications
Radio Communications
Equipment
Member 14 Years

supervision, doggie daycare, grooming, training and dog walking. For more information call 367-4738.




Community Bank, at the 813 Estella Drive location in Fairhope. Attending the event were (from left to right): back row: Merrill Thomas, director; Chuck Nicholson, chairman of the board; Vicky Saraceno, teller; Darrelyn Bender, president/CEO of ESCoC; Phil Cusa, past chairman, ESCoC; Kevin Boone, Fairhope City Council; Freddie Bagley, president/CEO of Community

Bancshares; Shea Dean and Sally Wagner, chamber ambassadors. Front Row: Jerry Henry, First Baptist Church Pastor; Greg Gontarski, senior vice president Daphne; Fred Leopold, Florida Market CEO; Tara Fontaine, customer service rep; Angela Mason, loan processor; Poenta Luckie, Baldwin market president; Mark Stejskal, vice president Fairhope; Oliver Latil, Alabama market CEO; Fairhope Mayor Tim Kant; D'Auby Schiel; David Bell, director; Roy Hudson, Mobile market president. Community Bank remodeled the former banking office, adding a 24/7 ATM, night depository and drive through service lane. The new full service bank is managed by Mark Stejskal and will specialize in commercial, small business, and residential mortgage loans; while also providing solutions for all financial needs. Poenta Luckie, Baldwin County market president will also be headquartered in this location. For more information call 341-2760.

Southern Light, LLC
Telecommunications Products
& Services
Member 5 Years

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